

BRAND DESIGN FOR A WIDE VARIETY OF CLIENTS ACROSS A BROAD SPECTRUM OF INDUSTRY SECTORS

# WORK IN STRATEGIC BRANDING AND POSITIONING

AUGUST 2025

# acuity

change the language

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# An overview of our 25-year service in positioning and branding

For over two decades, we have created brand solutions for a wide variety of industries - from retail and investment banking, real estate, industry, government, hospitality, FMCG, leisure destinations, corporates and start-ups.

Strategic services through deep-thinking for market positioning, business differentiation, naming and branding.

### **Our services**

#### **Thought Leadership**

Brand analysis
Brand values, Mission, Vision
Brand Personality Development
Brand Tone of Voice
Brand Positioning
Brand Naming
Brand Strategy Development
Content and Language
Brand Auditing
Brand Education (stakeholders)

#### **Quality realisation**

#### Design

Master-brand Design
Brand Identity Guidelines
Copywriting
Annual and Financial Reports
Corporate Profile Design
Newsletter Design
Internal and External Signage
Exhibition and event collateral
Print Production
Point of Sale and Merchandising

#### **Environmental Design**

Brand Messaging
Internal Environmental Standards
Way-finding
Customer Journey
Experiential Design
Point of Sale and merchandising
Material selection
Production Management

#### Communications

Marketing strategies and plans Marketing activities calendar Advertising campaigns Copywriting (campaign headlines and body copy) Campaign rollout management Social Media **Email Communications** Digital Display Advertising Re-targeting / Re-marketing Search Engine Marketing Video Outdoor Press / Print / Direct Marketing Promotions Point of Sale **Events** 

#### Web

Website Design Content Writing Development Key Messaging Social Media Integration Forms News/Blog Gallery & Portfolio Analytics Dashboard Payment Gateway **API** Integration Parallax and SVG Animation Content Maintenance Search Engine Optimisation (SEO) Google Analytics Hosting

Abu Dhabi Investment House

Ahli Bank Oman Ahli Bank, Qatar Al Salam Bank

Al Matrook Holdings

Al Meer Group

Al Noor Supermarkets, Oman

Aljazira Supermarkets Alosra Supermarkets

American School of Bahrain American University of Bahrain

Amwaj Islands

Arcapita

Arbah Capital, KSA Archstone Real Estate

Apex Real Estate

Back on the Move Healthcare

Bahrain Gasoline Blending

Bahrain Government Bahrain India Society Bahrain Seaports

Bahrain Triathlon Association

Bahrain Marina Bank ABC

Bank of Baghdad

Bank of Bahrain & Kuwait Bareeg Al Ritaj Real Estate

BeRehab BIBF BIGC

BMMI Group BMMI Shops

Box It Restaurants

Burgan Bank

Capital Management House City View Real Estate

CBI Dubai

Central Bank of Bahrain Commercial Bank of Qatar

Diners Club, Qatar

Dilmunia

Dr Nadia Clinics Durrat Marina Durrat Al Bahrain

Edamah

**Education City Golf Club** 

Enhance, Oman Eskan Bank

Esterad, Amwaj Beachfront

First Energy Bank First Leasing Bank Fontana Towers

Future Telecoms, Kuwait Ghana Commercial Bank Global Sourcing & Supply Gulf Business Machines Gulf Finance House

**GFH Capital** 

Gulf Hotels Group
Gulf International Bank

Gulf One Bank Harbour Row, GFH HV Holistic Health Health Insight UK

Ibdar Bank

IDworks Interior design

IFAN maritime Instrata Capital

International Investment Bank

Investcorp Ithmaar Bank

Ithmaar Development Co.

Jashanmals

Khaleeji Commercial Bank

Knight Frank

Kooheji Contractors Kooheji Development Kula Restaurant

Kuwait Finance House

Menas

Muntaza Supermarket

My Deli Naseej Nass Group NCB Capital

Onix Ladies Gym

Orchid Salon Palms School Physio Relief QInvest, Qatar Royal Ambassador

Royal Golf Club Riffa Palms

SICO Investment Bank

Studio Ceramics Syria Gulf Bank Technicas Reunidas

Thejo Hatcon

United Finance, Oman

Yatta Sports Zain Bahrain















BAHRAIN



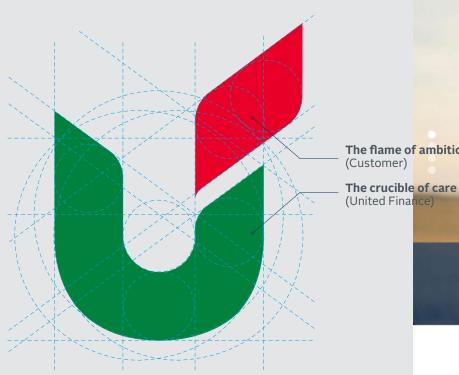






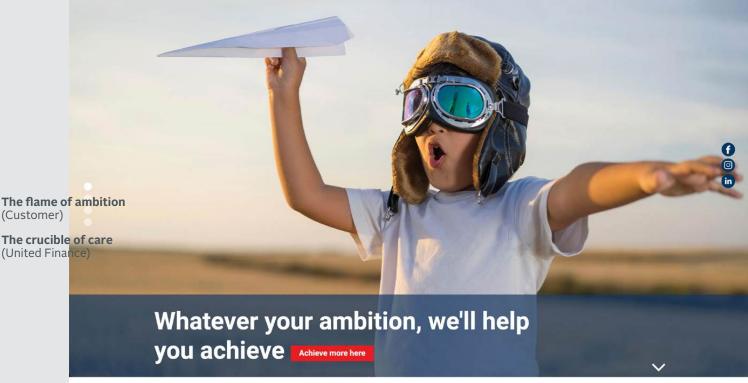






**United Finance Company is a financial services** provider for individuals and businesses, offering responsive, friendly and helpful advice through services created to suit specific needs, making life easier for people who want to enjoy greater opportunities.

**United Finance Company Achieve more** 



We're here to make life easier for you, so you can enjoy greater opportunities and achieve more. We do this by offering responsive, friendly and helpful financial advice and a range of financing options. Welcome to United Finance. How can we help you today?

#### **Quick Links**









Vehicle Finance

**Business Finance** 

**About United Finance** 

Over the past two decades we, at United Finance Company, have strived to remain the first-choice finance company in Oman. We've helped Omanis achieve more with structured finance packages and assistance from dedicated professionals working to understand and cater to our customers' long-term needs, and we are committed to providing customised and timely financial

Established in 1997, United Finance started its business with just one office in Muscat - and five established competitors. 25 years later, we have 8 branches, an asset base of RO 115 million, over 12,000 satisfied customers, and 135 staff members. We have earned a reputation as a finance provider that can be counted on to deliver, and to help our customers do more, grow more and





Your financing approved in Our friendly helpful staff will assist you in your application process.













انجـــز المزيــد Achieve more



### **Project example: Brand-led**

#### **The Muntaza Project**

We handled the strategic repositioning of Almeer Group, one of Bahrain's oldest family owned businesses, with full brand development of the Group and its subsidiaries.

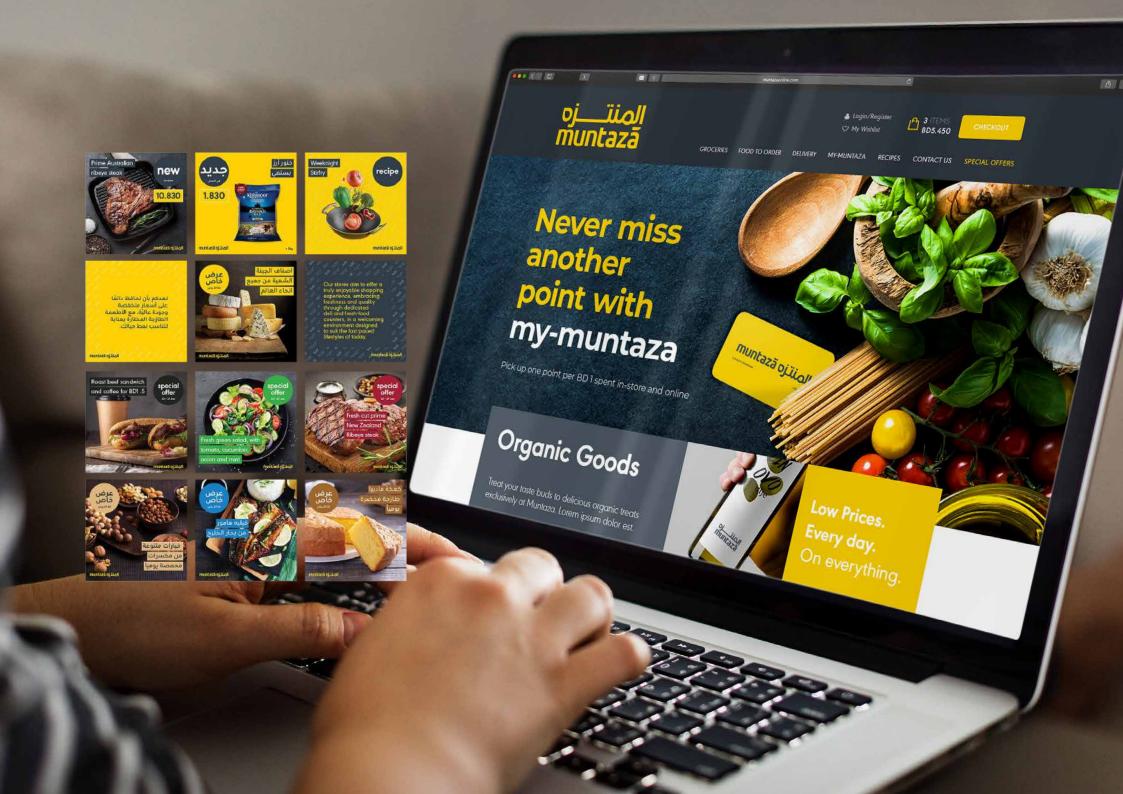
One of the most important subsidiaries of Almeer Group is "Al Muntazah Markets", the oldest local supermarket chain on the island and a much-loved community brand.

We undertook extensive research into grocery shopping trends and, determining that no competitors were positioning their offer for 'just in time' small basket, shoppers of millennials / gen-Z, we positioned Muntaza as a C-store, then developing a slogan of "Where fresh meets local". This single statement drives the essence of the brand through colour, imagery and language, plus the internal refurbishment of the stores, aligning with new consumer shopping habits and expectation of fresh counters in-store.

Our strategy development effort also resulted in a minor name change, a complete overhaul of the brand look and feel and key brand messages. The project was a balancing act between maintaining the recognition of the Muntaza brand and upgrading the positioning to attract a new customer base used to specific brands and high quality service.

Another learning exercise was customizing the brand applications to fit the cost requirements of production while maintaining high quality finishes and a consistent look. We advised the client on specific materials of outdoor signs, packages and in-store branding.





## **Project example: Campaign-led**

This client had an existing contracted agency who were failing to deliver 'big idea' concepts for a brand new university. Their mistake? Trying to be 'clever' without considering the underlying issues, resulting in creative work that was more suited for an existing, established university.

What was needed was a very direct, simple proposition to drive enrolment for the very first semester of a brandnew university.

We looked at the issue and considered the fundamentals. What is this university? Why does it exist?

Basis of concept - It exists to provide an American college education IN BAHRAIN. Many Bahraini parents favour such an education, but are not comfortable with their children living overseas, so the concept was simple: "Study in the states, live in Bahrain" (at home).

Creative concept - How do you get right to the point visually across online, press and outdoor? The first thing that people think of for "American university" is the sports aspect. The football, basketball, baseball...

We created an integrated (digital-heavy) enrolment campaign. How? By shooting compelling imagery of Arab / Bahraini youth wearing American university / sports related clothing and accessories - a juxtaposition between a baseball shirt and hajab, thobe to American football.... a concept of immediacy and cut through to the audience - and with low cost to shoot.

Our campaign was very successful and over-achieved our planned KPI with 114%. We served almost 20 million impressions with 17,000 clicks recorded leading to an above average CTR of 0.89%. An average CTR ranges between 0.07% - 0.1% Moreover, we were able to generate over 119,000 engagements on social platforms leading to an above average engagement rate of 11.69%. An average engagement rate ranges between 3-5%.

Campaign budget: circa BD 60,000 in total. ROI (over 3 years of annual fees from first semester enrolment) approx 6,500%. (130 students x 3 years).

جامعة أمريكية، مع إقامة في البحرين. American University, Bahrain living.

سجِّل الآن! Enroll Now

+973 1726 0798 enroll.aubh.edu.bh

This ad is under the HEC approval no são 6-ra



بالنجاح.



توفر الجامعة الأمريكية بالبحرين مجموعة من التخصصات المتنوعة مقدمة على يد هيئة مختارة من الأساتذة والمرشدين بمنهج فريد يقوم علم مبدأ المشاركة، يُعد الخريجين للإلتحاق بسوق العمل بشكل أفضل. يقدم حرم الجامعة في الرفاع فرصة للنمو والتعلم في جو مفعم بالحيوية والتواصل، يمكِّن الطلاب من إكتساب القدرات العلمية والذاتية الفروريتان لضمان مستقبل مشرق بالنجاح.







































































































































**BMMI ventured into Africa** with its facilities management and logistics operation, Global Sourcing and Supply. We branded the company and created various corporate communications collateral, sending our photographer to take shots on the ground in 6 countries, in remote mineral extraction locations.



We created all of the tactical and promotional marketing for Riffa Golf Club since 1999, rebranded the destination to become Royal Golf Club and then continued with its tactical and promotional marketing focus. Subsequently we branded and helped launch the new Education City Golf Club, in Doha.



























































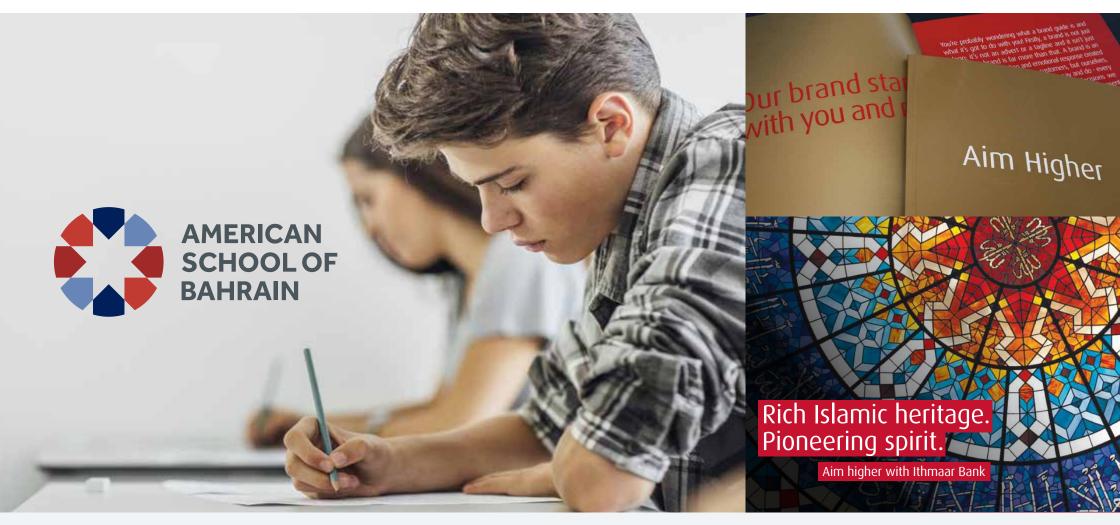












**Branding of the new American School of Bahrain.** The symbol represents a convergence of culture and abilities integrating US and Bahrain colours to create a mark of excellence in the negative space.

Brand collaterals for Ithmaar Bank demonstrate the underlying tagline and a distinctive typographic style for collateral. We created their brand strategy and all collateral systems



**Burgan Bank Kuwait** - Full rebranding with implementation across all customer touch points; Creation of revitalised branch network and interior / exterior design work together with customer segmentation and branch network strategy.

**BBK Bahrain** - Full rebranding with development of Brighter Banking strategy and the creation of a new banking network comprising a new 'Financial Mall' initiative that promoted relationship banking as primary and pushed old-fashioned tellers (transactional banking) to the back.



**Rebrand of Koheeji Contractors.** Full rebrand including all stationery systems, corporate profile, hoardings design, brand manual, website development.

**We brand a variety of societies and associations** - in this case Bahrain's Triathlon Association. We also have designed brands for the Bahrain India Society, Bahrain British Business Association and quite a few more.



As a strategic brand-led firm, we develop marketing solutions that are grounded in business, yet with creative flair - through skills that are well-proven.

In addition to leisure, retail and hospitality, our work covers banking and finance - both investment and retail banking; real estate and destination marketing; IPO and legal, and we also work for various government departments, transport and Industry.

**We launched Bahrain's new currency** (some years back) for the Central Bank of Bahrain, creating an information campaign educating consumers and trade on the finer details of the new banknotes - and their new security features - and in doing so contributing to every retail operation in the Kingdom

## **THANK YOU**

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